



#### Introduction

- Valdemar Forsblom Business Development Director
  - Based in Sweden, Skärblacka Mill
  - Married and two sons 2 yo and 3,5 yo
- Msc Industrial Engineering and Management
- 10 years industry experience in Billerud
  - Paper Production
  - Technical Service
  - Business Development





# Packaging trends within FMCG





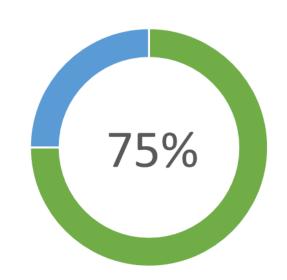


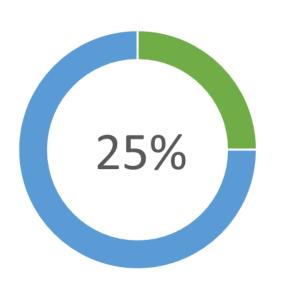


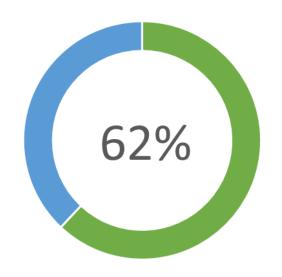


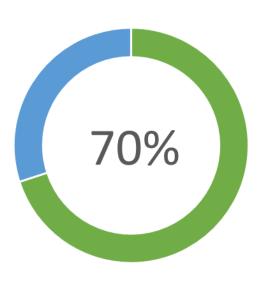


#### Consumer Preferences









Enviromentally aware

Packaging is key purchasing criteria

Prefers paper over plastics

Consumers reducing plastic consumption









#### Paper vs Plastic Sacks

- Consumers appreicate paper
- Paper production growing
- o Consumers preceive paper as more sustainable

7

#### PAPER SACKS -



The results presented are based on a study conducted by the Swedish research institute RISE on behalf of: www.eurosac.org / www.cepi-eurokraft.org

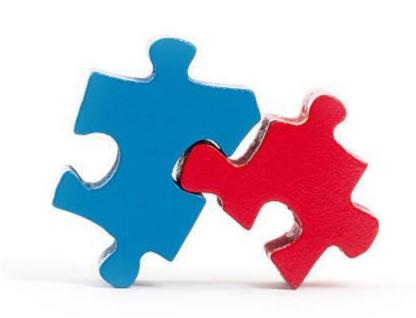








# Fit for purpose







#### Moisture barrier = Plastics



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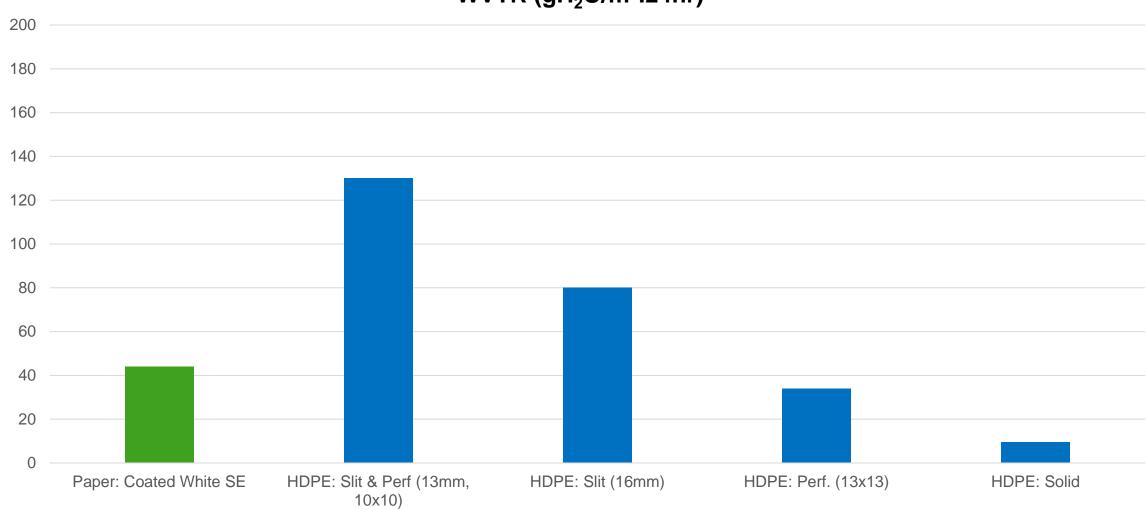






## Water Vapour Barrier

WVTR (gH<sub>2</sub>O/m<sup>2</sup>.24hr)



Temperate: (23 degrees Celcius and 50% rel. humidity)



# Examples of approved shelf-life performance

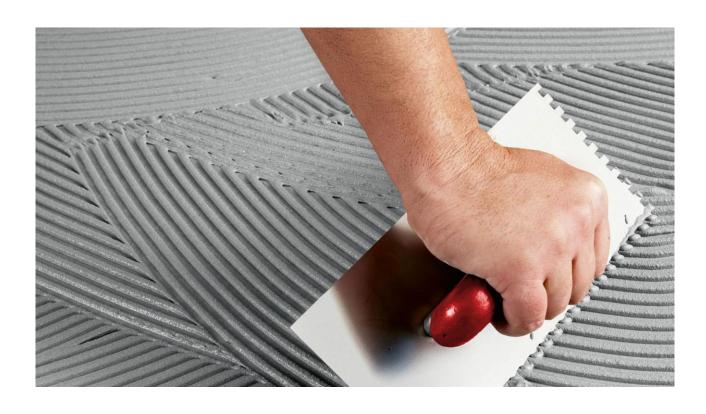
- O Mortars, >6 months and >12months
  - Europe (various)
  - Costa Rica
  - Ecuador





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  - Costa Rica
  - Ecuador
- Tile adhesive, >6months and >12month
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  - Thailand
  - Malaysia
- Starch , Gypsum, >6months
  - Europe (various)
  - Thailand
  - Malaysia





## Easy implementation in existing supply chain

- Sacks can be converted on modern W&H sack lines
  - Good productivity
  - No changes in production equipment
- Similar filling performance as good two ply high porous sacks with film



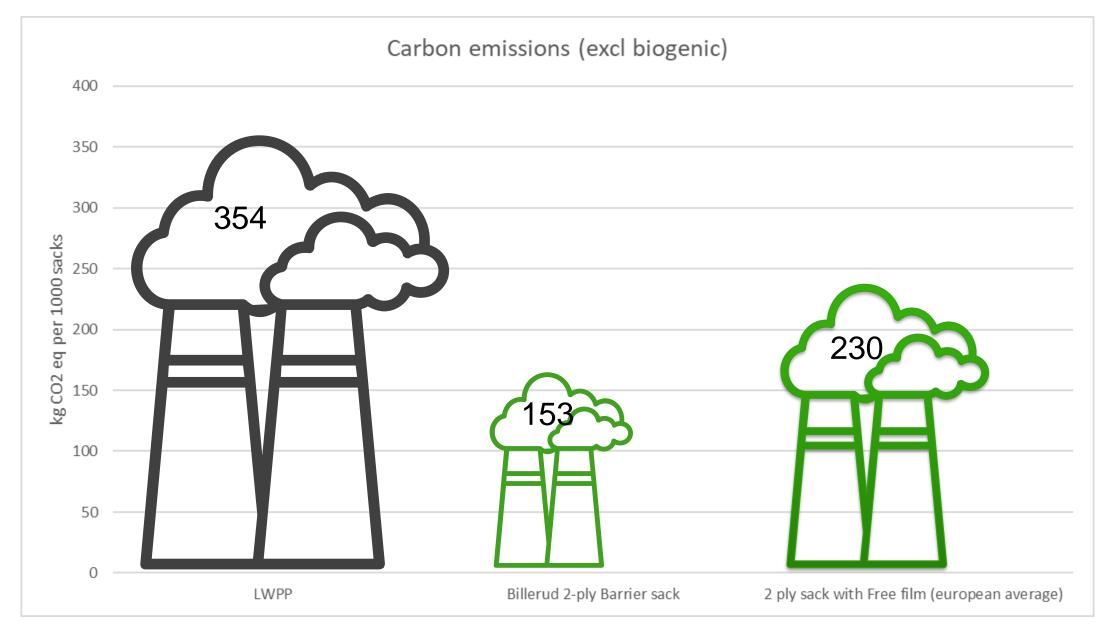


#### Added benefits

- Coating on outside
  - Enhanced printing surface for better branding
  - Cleaner looking sacks
- Coating on inside
  - Unchanged appearance
  - Maintained friction
- Top deaeration concept with non-perforated inner ply
  - No dusting

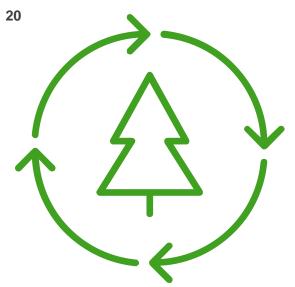






\*Calculated footprint based on RISE D-sack LCA from 2016 and average LWPP figures using Spira Tool

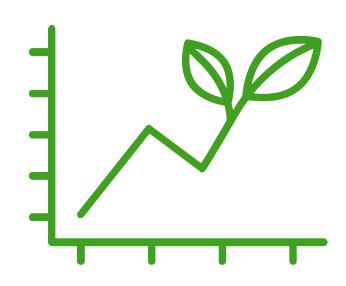




#### **Environmental Benefits**

Binder	9μ HDPE	Reduction
g/m²	g/m²	%
3,5	8,6	59,3

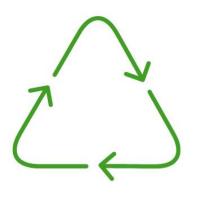
- No plastic film
- Fossil material reduced by 60%
- Recyclable (certified PTS-RH 021-2012)



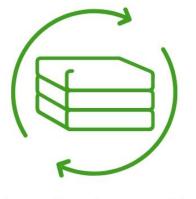


# Sack paper for easy recycling in regular paper streams









Simple to switch

