Handbook

FOR SACK KRAFT PAPERS AND PAPER SACKS
The purpose of this Handbook is to provide a set of useful information for people dealing with sack kraft paper, as well as for producers and end users of paper sacks.
Contents

Sack Solutions 5

1. SACK KRAFT PAPER 7
Paper properties and testing methods 8
Moisture influence 14
Wrapping and storage 15

2. PAPER SACKS 17
Paper sacks strength 18
Calculations for paper sacks 20
Porosity for valve sacks 22
Printability and appearance 24

3. TYPES OF SACKS 27
Valve sacks 28
Open mouth sacks 30
Norms for paper sacks 32
Regulations to consider 34

4. SMarter PACKAGING WITH SACK SOLUTIONS 37
Sack Lab Services 38
Re-engineering the sack 40

5. TESTS FOR SACKS 45
Drop tests 46
Filling tests 47
Friction and palletising 48
Storage conditions for paper sacks 50
Conversion factors 51
Standard testing methods 52

6. BILLERUDKORSNÄS 55
Serving four market segments 56
World-class packaging materials 57
Solution Services 58
A global network 59
BillerudKorsnäs in facts and figures 60
Sack Solutions

BillerudKorsnäs makes the best sack paper in the world. But that is no reason for taking it easy. We want more. Through the years we have gained solid experience and considerable know-how when it comes to the value chain for sacks. This gives us the strength to both identify and solve problems with existing sacks and to develop new and innovative solutions. And now we have gathered everything under one roof – BillerudKorsnäs Sack Solutions.

- Technical Services
- QuickFill®
- Total Customer Value
- Training & Seminars

www.billerudkorsnas.com/sacksolutions  sacksolutions@billerudkorsnas.com
Sack kraft paper

Scandinavian sack kraft paper is the strongest paper known to man. The main reason is the high quality raw material, with fibres from trees, which have grown very slowly due to the harsh Scandinavian climate. This makes the fibres extremely long and strong.
Paper properties and testing methods

Paper properties are measured in the machine direction (MD) and in the cross direction (CD), since there are significant differences in the properties, depending on the orientated fibre flow out of the headbox on the paper machine.

If the index of a certain property is needed, it should be calculated by dividing the actual value with the grammage for the paper in question. Please observe that the units of the property then might change.

**GRAMMAGE, g/m² (ISO 536)**

The grammage, basis weight, is measured by weight and surface area. In on-line measurement the grammage is measured by beta radiation.

**TENSILE STRENGTH, KN/M (ISO 1924/3)**

The tensile strength is the maximum force that the paper will withstand before breaking. In the test a stripe of 15 mm width and 100 mm length is used with a constant rate of elongation. The tensile strength is one parameter in the measurement of the TEA, the most important sack paper property. In the same test the tensile strength, the stretch and the TEA value are obtained.

**WET TENSILE STRENGTH MD, ”WET STRENGTH”, KN/M (ISO 3781)**

After the test piece has been saturated, the tensile strength is tested in the same way as for a dry paper. For sack paper the test method is used for paper with wet strength resin added. Before testing it must be made sure that the wet strength has fully developed (depending on time and temperature). The relative wet strength is the relation between the wet tensile strength (MD) and the dry tensile strength MD. The wet strength is important e.g. for root crop sacks and refuse sacks.
TENSILE ENERGY ABSORPTION (TEA), J/m² (ISO 1924/3)
TEA is the main paper property for calculating the strength of the paper sack wall. This is verified by the correlation between TEA and drop tests. By dropping a sack the filling goods will move when reaching the floor. This movement means a strain on the sack wall. To withstand this strain the TEA should be high, which means that a combination of high tensile strength and good stretch in the paper will then absorb the energy.

STRETCH, % (ISO 1924/3)
For sack paper the stretch is an important property. The stretch is a measurement of the elongation of the paper extended to rupture. The stretch is very important for the TEA value.

TEAR STRENGTH (TEARING RESISTANCE), mN (ISO 1974)
The tearing force is the force required continuing the tearing from an initial cut in a paper sheet. The tear strength is important for e.g. sewn sacks where the needle holes can be a source of an initial cut.

BURST STRENGTH, KPA (ISO 2758)
The burst strength is a measurement of the maximum pressure, which is possible to apply on the paper in a right angle to the surface. A bulging circular elastic diaphragm applies the pressure.

COBB 60S, g/m² (ISO 535)
The sizing of the paper is measured as a Cobb-value. This is the amount of water absorbed by the paper surface in a given time. Most common is Cobb 60 where the time is 60 sec.
SURFACE ROUGHNESS (BENDTSEN, PPS, SHEFFIELD, BEKK, ETC.)
The surface roughness will very much affect printing, lamination and other demanding surface treatments. However, roughness has no direct relation to friction.

BRIGHTNESS, % (ISO 2470)
High brightness gives a good general appearance to printing. The brightness is the amount of the incoming light that will be reflected by the paper surface. The measurement is made with blue light, wavelength 457 nm.

GLOSS, %
The gloss is the paper ability to reflect the incoming light in a specified angle. The paper gloss increases by claycoating and calendering of the surface.

MOISTURE CONTENT, % (ISO 287)
The moisture content is measured by weighing the sample before and after oven drying at 105 °C. The moisture content is dependent on the surrounding climate and influences most of the paper properties. The moisture content is measured on-line in the paper machine.

OPACITY, % (ISO 2471)
A high opacity is important for the appearance of the packaging, so that an underlying brown paper or the content of the bag is not to be visible.

FRICITION COEFFICIENT, (NO UNIT) (ISO 15359)
The paper friction is important for good palletising properties of the filled sacks. However the friction is very much influenced by printing and general handling. The friction coefficient can be measured in many different ways, but the ISO standard method is recommended.

AIR RESISTANCE GURLEY, S (ISO 5636/5)
The air resistance is a measurement of the time taken for 100 ml of air to pass through a specified area of the paper sheet. Short time means a highly porous paper, notice that this can be described as high air permeance as well as low air resistance. For valve sacks with powdered goods a highly porous paper gives higher filling speed, smaller sack volume and a cleaner filling process.

In addition to the above tests your supplier can measure many other properties that are essential for specific applications. On pages 45-52 are the most important testing methods and conversion factors listed.
Moisture influence

Paper is a hydrophilic material. This means that the moisture in the surrounding air influences the paper properties.

In a climate with high relative humidity the paper will have higher moisture content and opposite in a drier climate. Therefore all paper testing should take place in a standardised climate of 50% RH and 23 °C.

The variations of TEA, tensile strength and stretch with relative humidity in the air, are shown in the figure. Stretch increases with high moisture, tensile strength decreases. TEA has an optimum at 7-10% moisture contents in the paper, corresponding to 40-70% relative humidity. But also at very low paper moisture, for example after filling with hot cement of 90-100 °C, still a major part of the TEA is left.
Wrapping and storage

The reason for wrapping the reels carefully is to avoid damage or contamination during handling. Additionally a PE-coated wrapping keeps the moisture content of the material at a stable level, this is important for good runability at the sack producer and end user.

An optimised stock level should be held to ensure a fluent operation at the sack converter with regard to raw material demand as well as to delivery fluctuations.

**BASIC RULES**

- Keep the reel wrapping in place on the reels as long as possible.
- Allow 24 hours storage time for the reels in machine/printing room for conditioning, with the wrapping on.
- Use a well-ventilated warehouse with preferably a temperature of 0-25 °C.
- Avoid extreme atmosphere and temperature variations.
- Handle stored materials with care.
- Store reels on the end, and arrange reels so that their labels are clearly visible.
- Keep cleanliness and order in the warehouse with good access to the stored material.
- Use clamp trucks for reel handling.
- Train the personnel in handling techniques.
Paper sacks

The fact that the paper quality is most important for the sack quality and the cost efficiency in the distribution system, is well known world-wide. The development of high quality extensible papers, with excellent cross direction properties, has made a major contribution in that respect.
Paper sacks strength

For filling and handling systems in general we recommend balanced TEA-values according to the following table.

**HANDLING CONDITIONS**

<table>
<thead>
<tr>
<th></th>
<th>Normal</th>
<th>Tough</th>
</tr>
</thead>
<tbody>
<tr>
<td>Balanced TEA</td>
<td>330-390</td>
<td>400-450</td>
</tr>
<tr>
<td>for 25 kg - sack</td>
<td></td>
<td></td>
</tr>
<tr>
<td>J/m²</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Balanced TEA</td>
<td>430-490</td>
<td>500-550</td>
</tr>
<tr>
<td>for 50 kg - sack</td>
<td></td>
<td></td>
</tr>
<tr>
<td>J/m²</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Balanced TEA-values may be calculated from the machine and cross direction values by use of the following formulas.

Geometrical TEA = \( \sqrt{(TEA \text{ MD} \times TEA \text{ CD})} \)

Balanced TEA could also be calculated as:

- 0.43 TEA MD + 0.57 TEA CD  For a 4-ply sack
- 0.37 TEA MD + 0.63 TEA CD  For a 3-ply sack
- 0.31 TEA MD + 0.69 TEA CD  For a 2-ply sack
- 0.27 TEA MD + 0.73 TEA CD  For a 1-ply sack

These formulas are used for paper qualities where TEA CD shows lower value than TEA MD.
THE IMPORTANCE OF TEA FOR THE SACK CONSTRUCTION.
NONPERFORATED SACKS

From the diagram we can see the following:

- To reach 400 J/m² when a low quality paper is used with a balanced TEA-index of 2.25 J/g, the sack must be made of 2-ply of 90 g/m² each.

- High quality paper, with a balanced TEA index of 2.9 J/g, makes it possible to use 2 ply of 70 g/m²-paper for the same total sack strength.

- A single-ply sack, for 25 kg goods, can be made of a 110 g/m² paper with a TEA-index of 3.65 J/g. The TEA-value will then be 400 J/m².

Today, BillerudKorsnäs delivers sack paper grades with very high balanced TEA index. This means there are great possibilities to reduce packaging material by use of BillerudKorsnäs papers.
Calculations for paper sacks

The sack strength and material reduction will be best calculated with the BillerudKorsnäs Sack Calculation Tool, a programme suitable for most computers and available for BillerudKorsnäs customers.

<table>
<thead>
<tr>
<th>Paper Quality</th>
<th>Total TEA needed in the sack</th>
<th>Balanced TEA index of paper</th>
<th>Total grammage in sack</th>
<th>Grammage of each ply</th>
<th>Weight of each sack at 1 m² sack surface</th>
<th>Material reduction</th>
<th>Amount of paper needed for 1 million sacks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supplier 1, unperforated sacks</td>
<td>450</td>
<td>2.15</td>
<td>210</td>
<td>70</td>
<td>210</td>
<td>0</td>
<td>210</td>
</tr>
<tr>
<td>Supplier 1, perforated sacks *)</td>
<td>450</td>
<td>1.88</td>
<td>240</td>
<td>80</td>
<td>240</td>
<td>-14</td>
<td>240</td>
</tr>
<tr>
<td>Brown QuickFill SE</td>
<td>450</td>
<td>3.25</td>
<td>140</td>
<td>70</td>
<td>140</td>
<td>33</td>
<td>140</td>
</tr>
</tbody>
</table>

*) The perforation reduces the TEA-index by 13% in this example.
The reduction of packaging material also brings the following advantages:

- Less transport costs for the reels.
- Less paper per sack – better profitability.
- Less paper in stock per million sacks produced (less capital in store).
- Fewer reel changes in the tuber.
- More sacks per pallet – less transport costs.
- Faster filling thanks to better total porosity.
- Better tear strength of each ply – if fewer layers but higher grammage is used.

BillerudKorsnäs sack paper is among the strongest paper in the world. The main reason is a high-quality fibre raw material from trees which have grown slowly in a harsh Scandinavian climate.
Porosity for valve sacks

The ability of sack paper to allow air to pass is often specified as Gurley-value in seconds. Following the increased demand of high filling speeds, the demand for porous papers has increased, i.e. a decrease of the Gurley levels from 20 sec. to 3 sec. over the last 20 years. QuickFill® papers have 3-5 sec. Gurley. Sacks filled with powdered materials like cement, gypsum, clays, fine-grained sugar, etc, require a paper with very good porosity.

ADVANTAGES OF HIGH POROSITY PAPER
The sack will be exposed to less strain during filling, therefore a lower sack breakage could be expected. The air escapes quicker from the filled sacks and therefore the size of the sack can be reduced; experience shows that a reduction of 4-10% is possible. Perforation of the sack is no longer necessary, which then reduces dusting at filling and gives a better environment and cleaner sacks. Perforation of the sack reduces the TEA value by at least 10-20%.

PRODUCTION OF POROUS PAPER
Normally, the strength of a paper is increased by refining of the fibres. The disadvantage of traditional refining (low consistency) is that this also makes the paper less porous. High consistency refining develops the stretch of the paper without reducing the porosity to any appreciable extent. The latest development is the production of highly porous papers in combination with very high strength values.

FREE-FILM AND POROUS PAPERS
When a free-film, perforated or slitted, is incorporated in the sack construction, the total porosity of the sack will be reduced. In such cases it seems unnecessary to use highly porous papers. That is however not true. Extensive studies show that a combination of free-film and porous papers give an acceptable permeability of the sack, especially when the film has a rather open area.

The water vapour transmission rate (WVTR) increases with the open area of the film. Therefore it will be a compromise between sack permeability and WVTR value. A very high porosity of the paper, and a somewhat less open free-film, may result in a sack with sufficient porosity, but still acceptable protection from moisture.
Printability and appearance

Most paper sacks are printed on the outer ply. The main reason for printing industrial sacks is to identify the content, but there is an increasing demand for more information and improved appearance. For consumer sacks a high quality finish is an important commercial factor.

The dominant printing method in the sack industry is flexography. For simple 1-3 colour prints, sack paper may be printed in-line in the tubers, or more often nowadays, in separate pre-printers. Print quality as well as productivity is improved with pre-printing.

The print quality depends on the right combination of the artwork, printing press, plates, anilox rollers, colours and paper surface. The skill of the printing operators is of course also very important. Most industrial sacks are printed in 1-4 colours. For more demanding applications, such as consumer sacks, process pre-printing is mostly used.

FLEXOGRAPHIC PRINTING MACHINES

Flexography is the fastest growing printing method. For modern flexo presses the technology, efficiency and capacity is very much improved. For process printing the anilox rollers, colour application system, web video control, and the cleaning and drying system are all very important. New presses may be equipped with 8-10 colour stations. Older flexo presses can still give good print quality if the machines are well maintained and the anilox rollers regularly changed.
PAPER GRADES
BillerudKorsnäs has a wide range of sack kraft papers for various sack constructions as well as printing demands. For good printing results the paper grade selected should have the right appearance, formation, opacity and a generally suitable print surface. Also brown sack paper gives a good print quality but when lighter colours, half tone printing and improved total appearance is required, white sack papers are recommended. The paper surface represents the white colour and together with the black and the three process colours; cyan, magenta and yellow, a four-colour process picture can be printed. For more demanding process printing, then calendered or clay-coated paper grades should be selected due to the optimised surface properties.

PRINTING INKS
Most flexo printers use water based inks. In-house colour blending systems and viscosity control are useful tools. Where friction properties are critical, it will help to reduce the area covered by ink, and to modify the ink composition.

PRINTING PLATES
Photopolymer plates have gradually replaced rubber plates. For high quality process printing the trend is to reduce the plate thickness. The plate manufacturers have materials with different hardness. For rough substrates a softer plate gives improved print quality.
Types of sacks

There are two principal types of paper sacks, open mouth sacks and valve sacks. They may all be of one or more plies and may incorporate barrier plies for specific applications. The types may be summarised as follows.
Valve sacks

**VALVED PASTED**
Flat sacks from flush cut or stepped end tubes. The bottoms have a hexagonal shape. The flush cut tube is the simplest way to produce a sack with folded and pasted ends. The bottoms must be capped with a rectangular paper sheet to give them sufficient strength, to improve sift-proofing and to give a flat surface, which may be used for identification data, etc.

When opening the sewing line the end user has easy access to the content.

**VALVED SEWN**
Flat or gusseted sack from flush cut tubes only. The valve is inserted by a manual operation. The shape of the filled sack is not as good as the pasted type.

**VALVED PASTED AND SEWN**
Flat sacks generally from flush cut tubes. This type of sack allows for valve filling at one end and sewing, with easy opening, at the other end. A carrying handle may be incorporated into the sewing line, but this is not appropriate if the package exceeds 15 kg in weight.
SINGLE PLY SACKS
The TEA-values of sack papers have been increased due to intensive development work during the years. The 2x70 g/m² sack is now standard in many countries. A further reduction of grammage may however bring some disadvantages like unstable convertability in the sack production lines. An interesting alternative is then to make 1-ply sacks of 110 or 120 g/m² paper. BillerudKorsnäs has therefore developed suitable paper grades for this application; White and Brown QuickFill® Single.

VALVE DESIGNS
The valves that may be incorporated into sacks are many and varied, they may be internal or external. Different types of material can be used, for example paper, PE, non-woven and textile. Special coatings are also in use to allow the valve to be heat-sealed using hot air, high frequency or ultrasonic. External valves may be provided with a thumbhole notch to make their opening easier. After filling external valves can be tucked by hand into the pocket formed by the fold. If necessary, some valves may be made narrower than the sack end.
Open mouth sacks

OPEN MOUTH SEWN
Flat or gusseted from a flush cut tube. This type of sack is easily filled using simple equipment. They are suitable for powdered, granular products, cereals and root crops.

OPEN MOUTH PINCH CLOSED
Flat or gusseted from a stepped end tube. This type of sack may be used as an alternative to a sewn sack. It may be preferred where a hermetically sealed package is required. If necessary the open end can be sealed by reactivating a pre-applied coating of hotmelt adhesive. The inside ply, if polymer coated, can be heat sealed to prevent ingress of moisture. This type of sack is particularly useful for packaging hygroscopic materials.
OPEN MOUTH PASTED DOUBLE FOLD
Flat or gusseted from a flush cut tube. This is a variation on the Pinch sack. This type of sack can be made with an “Easy Opening” closure whilst still giving a very good sift-proof closure.

OPEN MOUTH PASTED
From a flat tube only, generally flush cut. The bottom has a hexagonal shape, but when filled the sacks have rectangular bottoms.

These result in greater stability of the filled sacks on conveyors during top closure and also present a good flat area for the addition of extra identification data.

OPEN MOUTH S.O.S.
The sack is always gusseted. This sack is produced on a specific machine combining a tuber and a bottomer. The bottom has a rectangular shape. S.O.S. means Self-Opening Satchel.

TOP CLOSURE OF OPEN MOUTH SACKS
All open mouth sacks may have their tops closed by sewing. However pinch sacks are generally closed by reactivation of a pre-applied hotmelt adhesive and this requires the use of special equipment.
Norms for paper sacks

MEASUREMENT OF EMPTY SACKS
(EN 26591 –1)
This norm specifies the method of measuring the dimensions of empty paper sacks. All dimensions are external and will be expressed in millimetres. Measurements will be made in the centre of the sack.

DEFINITIONS AND SYMBOLS:
- Length of sack (a): distance between the transverse edges of the flat sack.
- Width of sack (b): distance between the longitudinal edges of the flat sack.
- Width of gusset (e): distance between the external creases of the opened out gusset.
- Width of bottom (c): distance between the bottom edge folds.
- Width of the valve (v): internal dimension of the valve between the valve edge folds.
VALVE POSITION (EN 26591-1)
The following designation is applicable to both pasted and sewn valved sacks. With the longitudinal seam downward and displaced to the right of the sack, when viewed from above, the valve position shall be described as TOP or BOTTOM and as LEFT or RIGHT as shown in figure below.

SACK VOLUME CALCULATION (ISO TECHNICAL REPORT 8281/1)
The ISO Committee has developed a formula giving the possibility to calculate the volume and the size of a filled sack by using the dimensions of the empty sack. The symbols of the empty sack dimension are the same as those described in EN 26591-1.

Volume calculation for valved pasted sacks.
(V in litres, A, B, C in mm).
\[ V = b^2 \left(0.2668 \times a + 0.4047 \times c - 0.1399 \times b \right) \times 10^{-6} \]

Filled dimensions from flat dimensions (mm).
A (length of filled sack)
\[ = 1.025 \times a + 1.02 \times c - 0.0028 \times c^2 - 80 \]
B (width of filled sack)
\[ = 0.920 \times b - 0.0015 \times c^2 - 35 \]
C (width of bottom of filled sack)
\[ = 0.095 \times b + 0.0025 \times c^2 + 58 \]

The choice of the filled sack dimensions is also dependent on the pallet pattern if sacks are palletised. The sack volume and other parameters could preferably be calculated with BillerudKorsnäs’ sack calculation tool, a programme suitable for most computers.

DIMENSIONAL TOLERANCES FOR PAPER SACKS (EN 28367-1)
This norm specifies a set of tolerances applicable to the manufacture of paper sacks.
A wide range of products can be packed into paper sacks. These might then be transported world-wide by a number of different methods. It is necessary to be aware of any hazardous properties of products being packed and of any relevant National or International Regulations. The following list gives an indication of some bodies that produce regulations.

- Forschungsgemeinschaft Kraftpapiere und Papiersäcke E.V. Germany.
- FDA, Food and Drug Administration, USA.
- BfR, Bundesinstitut für Risikobewertung, Germany.
- IATA, International Air Transport Association.
- ADR, European Agreement concerning the International Carriage of Dangerous Goods by Road.
- Pira International, UK.
Smarter packaging with Sack Solutions

BillerudKorsnäs has deep knowledge in the area of sack packaging. We firmly believe in adding value and cutting costs at all stages of the value chain, from the forest to the end-of-life of the paper sack. Smarter Packaging projects are carried out together with customers, sack fillers and brand owners with the objective of achieving a better, more functional and attractive sack.
Sack Lab Services

BillerudKorsnäs’ laboratory, Sack Lab, is used both for the development of innovative packaging solutions and for helping customers solve packaging related problems. It is also frequently used to hold seminars or workshops where customers and brand owners can learn more about smarter packaging solutions.

WHAT THE EYES CANNOT SEE
Sack Lab has a range of high-tech tools at its disposal. One is the high-speed thermography technology that enables deeper insights into sack performance. It can detect weak spots in a sack design and helps identify areas for improvement. The thermograph converts an object’s infrared radiation to images, allowing a visualization of the differences in temperature. Thermal imaging also allows for non-contact testing of an object and is suitable in all performance tests, e.g. drop tests and filling and deaeration tests.

FULL RANGE OF SERVICES
Using high-tech equipment and with a scientific approach, Sack Lab evaluates and analyses the performance of customers’ sacks. When sacks are subjected to severe tests, Sack Lab’s technical team can almost always discover areas for improvement – in material, strength, filling, gluing, printing or design.

The main services used by customers and sack fillers are:

- Strength analysis
- Deaeration performance
- Filling performance
- Moisture barrier performance
- Sack design analysis
- Thermography analysis
- Surface and printing performance
- Dust exposure analysis
Re-engineering the sack

**BENEFITS FROM SACK OPTIMISATION**
With adjustments to the sack construction, efficiency improvements are possible – faster filling rates, economic benefits with reduced paper consumption, improved health and safety as a result of dust elimination, as well as improvements in environmental footprint by using low carbon emission products from renewable sources.

**FROM TRIALS TO FULL REPORT**
Turnaround time in the Sack Lab for a full range of paper sack tests is two weeks from receipt of the sacks. A full technical report that includes recommendations on how to improve the packaging or solve the specified problem is issued to the client and the results are then discussed with them.

**NEXT STEP TO A NEW SACK**
After Sack Lab’s analysis, BillerudKorsnäs assists with the practical work in re-engineering the sack. The new construction is put to the test in the customer’s plant with hand-folded sacks. The next step is to run a short trial with commercially made sacks with technical support provided by BillerudKorsnäs.
The BillerudKorsnäs TCV app enables customers to calculate the value of smarter sack solutions. For more information, please visit www.billerudkorsnas.com/sacksolutions.
THE WAY WE WORK
The customer’s sack is tested in the BillerudKorsnäs Sack Lab. If any weaknesses in the design are discovered, the technicians make suggestions about sack improvements and alternatives using BillerudKorsnäs paper. The final step to implement the new sack construction begins with trials at the customer’s plant to verify the result of the improved sack solution.

SMARTIFY YOUR PACKAGING
We have a well-defined three-step process to improve packaging and explore new options

1 Needs assessment and verification
2 Lab analysis and development
3 Smart solution implementation
Tests for sacks

Drop testing of filled sacks until they break can be used to compare the relative strength of different sack constructions. This is normally made during the product development and when establishing a new sack specification.
Drop tests

**BUTT DROP TESTS (EN 27965-1 OR ISO 7965/1)**
Drop testing of filled sacks onto one end from a constant height, or regularly increasing height, will test the strength of component plies of a sack but will not test the strength of the end closures. The progressive drop height method will start from 0.3 m with an increment of 0.05 m after each drop.

**FLAT DROP TESTS (EN 27965-1 OR ISO 7965/1)**
Drop testing of filled sacks onto the main faces from a constant height, or regularly increasing height, will test the strength of the end closures as well as of the component plies. The drops will be made alternatively on the front face and on the back face of the sack. The progressive height method will start from 0.85 m with an increment of 0.15 m after each drop.
Filling tests

SACK POROSITY TEST
Porosity of manufactured valve sacks can be tested with special equipment by blowing air into the sack. The valved sack is mounted on an expanding spout, which ensures no leakage of air. Airflow is measured with rotameters at different pressure drops.

FIELD TRIALS
When paper sacks are being introduced into an entirely new market area, and particularly if multiple handling is involved, it is advisable to carry out at least a small initial field trial. Then all involved parties have the possibility to follow and evaluate the technical performance.
Friction and palletising

To get good stability of the pallets when transported a certain minimum level of friction is required. From the beginning paper normally has a good friction level, which however runs the risk of being reduced in the various production lines, mainly after printing and when filling materials act as lubricant between the sacks.

GENERAL INFORMATION
It is no longer difficult to measure friction as there is an approved ISO method (ISO 15359). The treatment of samples is however extremely critical, a fingerprint for example, reduces the friction considerably. The same goes for sheets rubbing against each other. Two main principles are being used when measuring friction on paper, namely the inclined plane and the horizontal test. The inclined plane can only measure the static friction, i.e. the power needed to start the sliding, whereas with the horizontal method you can also measure the dynamic friction, i.e. the continued sliding.

Basic information about friction is given in a special brochure written by the research institute STFI-Packforsk, Sweden.

PRINTING
Printing inks containing waxes reduce friction considerably. If the friction is of vital importance the printed surfaces should be minimised and “friction inks” should be used; i.e. inks developed to give a minimum reduction of friction.

FRICTION INCREASING AGENTS
When producing sacks, silicate solutions can be printed on the sack to improve friction properties. Disadvantages are costs and wear on manufacturing machinery, as some particles are also removed from the surface during the sack converting process.
STABILISING OF PALLETS
Various glues can be used when stacking sacks on pallets. The most frequently used is hotmelt, but spraying water can also improve the stability of pallets. Special sheets of paper covered with anti-slip agents can also be placed between the sack layers.

FRICITION PAPER
Various types of patterns have been developed to improve the friction properties. The most prominent feature of friction paper is that they keep the higher friction properties longer if the sack surface becomes dusty. BillerudKorsnäs offers special grades with an embossed pattern in order to improve friction in dusty environment.
Storage conditions for paper sacks

The storage area for paper sacks should be a weatherproof covered building having good ventilation. Sacks should be stored raised off the ground to allow air to circulate beneath them.

Storage areas should be free from contamination sources such as dust or corrosive vapours. Dusts may encourage mould growth and insect infestations, and corrosive vapours will damage the paper plies and reduce the strength of the sacks.

When automatic sack applicators are used, the supplier will deliver sacks packed as flat as possible and put a frame on the top of each pallet. Ensure that sacks are maintained in good condition by careful stacking, especially of partly used units. Always store sacks so that they may be used in rotation according to when they were delivered (first in, first out).

It is recommended that newly manufactured sacks should be allowed to stand for at least some days before use so that the moisture from water based adhesives can migrate evenly through the sacks.
# Conversion factors

<table>
<thead>
<tr>
<th>From US units</th>
<th>Conversion factor</th>
<th>To ISO units</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grammage</td>
<td>1 lb/3000 ft²</td>
<td>1.627</td>
</tr>
<tr>
<td>Tensile strength</td>
<td>1 lb/inch</td>
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<tr>
<td></td>
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<tr>
<td>Stretch</td>
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</tr>
<tr>
<td>TEA</td>
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<tr>
<td></td>
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<tr>
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<td>Weight</td>
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<table>
<thead>
<tr>
<th>From ISO units</th>
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<th>To US units</th>
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Standard testing methods for paper and paper sacks

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<th>Unit</th>
<th>EN</th>
<th>SCAN-P</th>
<th>DIN</th>
<th>Tappi</th>
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<td>Tensile strength</td>
<td>1924/3</td>
<td>kN/m</td>
<td>67:95</td>
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<td>%</td>
<td>67:95</td>
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<td>IGT, Picking velocity</td>
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<td>mm/s, m/s</td>
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Please note that the testing methods in the different standards might not always be identical. Therefore, it is very important to specify which standard and method is used. In the column next to the ISO standard SI-units are given only for properties tested with the ISO standard.
<table>
<thead>
<tr>
<th>PROPERTY</th>
<th>ISO</th>
<th>Unit</th>
<th>EN</th>
<th>SCAN-P</th>
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</tbody>
</table>
BillerudKorsnäs

BillerudKorsnäs is a leading provider of renewable packaging material and together with our partners we create smarter packaging solutions that increase profits, excite millions of consumers and contribute to a sustainable future for generations to come.

It’s both our promise to the market and a declaration of our intentions to:

- Be the innovative choice in the packaging industry
- Use renewable materials and high-performance solutions
- Share knowledge and work together for our customers in a global network
- Put packaging into a greater context to save resources, grow brands and increase profitability

We challenge conventional packaging for a sustainable future
Serving four market segments

Not all customers have the same needs, wishes and requirements. But what they all have in common is that they demand the smartest solution and the best packaging material for their products. To satisfy the brand owners’ needs in the best possible way, we tailor our offerings to four segments.
World-class packaging materials

BillerudKorsnäs’ world-class materials come from slow-growing Nordic forests, known for their premium quality and high-strength fibre. This is one of the main reasons why we have become a leading producer of high-performance packaging material.

We maintain this by our complete control over the whole production process. More and more packaging manufacturers, brand owners and food retailers appreciate the value of high-quality, sustainable packaging to protect their products. Our internal processes guarantee the performance of packaging materials, minimising the damage and losses that lead to consumer rejection.

OUR PRODUCT OFFER
- Sack Paper
- Fluting
- Liner
- Kraft Paper Bags
- Kraft Paper Speciality
- Kraft Paper Medical
- Cartonboard
- Liquid Packaging Board
- 3D Paper
Solution Services

Not only does BillerudKorsnäs produce world-class materials, we also understand how to utilise these materials to their full potential.

This is smarter packaging. It’s built around years of knowledge, experience and world-leading techniques that guarantee packaging manufacturers and brand owners maximum performance from their packaging solution, no matter where they are located in the world. To make this possible, our extensive range of solution services has been carefully put together, focusing on the benefits each solution provides to consumers and end-users.

GAIN ACCESS TO SOLUTION SERVICES

- Sack Solutions
- Box Solutions
- Carton Solutions
- Corrugated Solutions
- Bag Solutions
- FibreForm® Solutions
- Sterile Barrier Solutions
- Material Supply/Service Your Way
A global network

To strengthen expertise and share knowledge, more than one thousand customers and packaging partners work together in this extensive network spread across more than one hundred countries.

Together with customers, BillerudKorsnäs can offer brand owners a global reach and shorter time to market while securing quality and supply. Close partnership with equipment manufacturers allows us to optimise the process for conversion, filling and packaging to maintain quality. Finally, we work closely with research institutes to ensure we are always at the very forefront of new innovation, industry standards and legal issues.

THE BILLERUDKORSNÄS NETWORK OFFERS

- Global reach
- Shorter time to market
- Secure quality and supply
BillerudKorsnäs in facts and figures

Our goal is to be a global leader in developing the smarter packaging solutions and materials of the future. This means closer long-term partnerships with customers, more intensive product and business development and greater flexibility. Our offering will continue to expand as we meet the demands of our customers worldwide.

- Sales revenue of around SEK 20 billion
- 4,300 employees
- Sales offices in around 10 countries
- Europe is our main market
- BillerudKorsnäs is listed on the NASDAQ OMX
- Our production units
  1. Beetham, UK
  2. Karlsborg, Sweden
  3. Gruvön, Sweden
  4. Skärblacka, Sweden
  5. Gävle, Sverige
  6. Frövi, Sverige
  7. Pietarsaari, Finland
  8. Tervasaari, Finland